

# Richard M. Rhodes Managing Principal

# **Professional Experience**

As a Managing Principal and Broker of Record for the Washington, DC region, Rich is responsible for maintaining the success of offices in DC, Maryland and Virginia. His priorities include occupier strategy, transaction management, recruiting, retention, project management liaison. With 36 years of experience, Rich's skill set includes managing client relations, strategic oversight, negotiating complex transactions including leases, sale leasebacks and evaluating lease/buy alternatives.

Rich spent 10 years on the Cresa Board of Directors including stints as both Vice Chairman and Chairman of the Board. Currently he is Director-in-Charge of Cresa Cares, Cresa's non-profit which gives back to communities throughout the Unites States both financially and by active participation. Rich is also a co-leader of Cresa's Life Sciences Practice Group.

### **Select Clients**

- NBC Universal
- NCARB
- EYA
- Enviva
- REGENXBIO
- ACDI/VOCA

### **Affiliations**

- Cresa, National Board of Directors, Former Chairman, Vice Chairman & CEO
- Cresa Cares, Director-in-Charge
- Cresa, Life Sciences Practice Group, Co-Leader
- Cresa, Chairman's Award recipient
- Association for Corporate Growth, Board of Directors
- Tulane University, Dean's Advisory Council
- Commercial Real Estate Brokers Association of Washington DC, Board of Directors
- Sandy Spring Bank (formerly Washington First Bank), Strategic Advisory Board Member
- Music Rising Advisory Board, Member

# Education

Rich received his Bachelor of Arts from Tulane University, 1983.

### Contact

703.956.5730 office 301.806.6500 mobile rrhodes@cresa.com

Washington, DC • Bethesda, MD • McLean, VA

- MidCap Financial
- ScienceLogic
- The Motley Fool
- National Association of Manufacturers
- The Motley Fool
- RLJ Lodging

cresa