

FACT SHEET

Washington DC | Baltimore



Cresa Overview

Established in 1985, Cresa LLC is the world's largest corporate real estate advisory firm that exclusively represents tenants and specializes in the delivery of integrated corporate services. Our fiduciary responsibility is to tenants, not landlords, ensuring objectivity and avoiding conflicts of interest.

Led by principals with an average of 20+ years of experience in the real estate industry specific to the region, Cresa Washington DC and Cresa Baltimore have a proven track record of providing long-term business planning solutions that align clients' real estate needs with their business plans and save money. Our offices comprise the top-producing Cresa locations, with over 70 professionals, a research department, and a robust project management group that works closely with advisers.

Approach

We focus not just on the transaction, but on the business needs behind it. We take a fully integrated approach, first to determine what those needs are, then to figure out how to meet them, and finally to implement solutions. Featuring a partnership model, two-thirds of our employees serve as equity partners. We are a private, independent firm with no debt and a collaborative culture that promotes company stability and staff retention.

Community Service

At Cresa, our mantra of "Do the Right Thing" extends beyond our office and into the communities we serve. That includes supporting local nonprofits, including:

- **DC Scores**, an award-winning, 21-year-old nonprofit organization that provides free, safe, fun, and enriching after-school and summer programs for at-risk youth in our area.
- **Real Estate Careers for the Armed Forces (REC4AF)**, a nonprofit organization formed to mobilize the commercial real estate community in training and hiring veterans and their families within the industry. REC4AF is managed by AFPG*.

Accolades



Markets

Our market specialists serve, track, and report on conditions in the following areas:

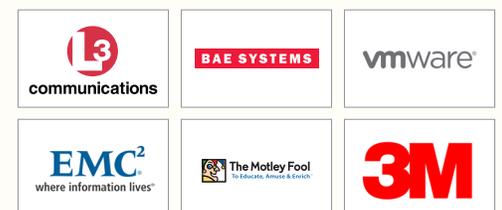
- Greater Washington, DC
- Baltimore, MD
- Suburban Maryland
- Northern Virginia



Services

- Armed Forces Practice Group*
- Capital Management
- Facilities Management
- Global Portfolio Solutions
- Lease Administration
- Lease Forensics & Enforcement
- Mission Critical Solutions
- Project Management
- Relocation Management
- Site Selection
- Strategic Services
- Transaction Management

Select Clients



* Cresa's Armed Forces Practice Group (AFPG, formed in 2016) is a unique service dedicated to meeting the specific needs and requirements of the hundreds of organizations that support the Armed Forces.

Cresa Washington DC

1800 M Street NW, Suite 350 S
Washington DC 20036
202.628.0300 tel

2 Bethesda Metro Center, Suite 900
Bethesda, Maryland 20814
301.951.6500

1751 Pinnacle Drive, Suite 600
McLean, VA 22102
703.594.4628

Cresa Baltimore

729 Pratt Street, Suite 850
Baltimore, MD 21202
202.628.0300 tel