

# Paul Skene Managing Principal

## Contact

cresa

801.300.4505 office pskene@cresa.com

## **Professional Experience**

Paul is Co-Founder and Managing Principal of Cresa's Salt Lake City office. He has spent his 30+ year commercial real estate career assisting numerous companies with their real estate needs. Paul's vast experience and deep market knowledge enable him to present his clientele with invaluable insight and effective solutions for their specific workplace requirements.

Paul is adept in lease negotiations & transaction management, workplace planning & intelligence, financial analysis, acquisitions and dispositions and lease portfolio services. His sound guidance and problem-solving abilities span a full range of product types and transaction structures.

#### Experience

Managing Principal Cresa Salt Lake City

2012-Present

Senior Director Cushman & Wakefield Salt Lake City

2011-2012

First Vice President CBRE Salt Lake City

1988-2010

# Education

#### University of Utah

BS, Economics with emphasis in Real Estate Finance

## Clients

- Control4/SnapAV
- TruHearing
- CHG Healthcare

- Utah State University
- Utah Mortgage
- CBIZ

# **Client Testimonial**

"We engaged Paul and Cresa to help us with a relocation and a significant upgrade to our corporate HQ, in size and quality. We assumed we were engaging a tenant-friendly broker, what we got was a trusted advisor that invested significant time and energy to understand our needs and tirelessly advocate on our behalf. They advised us during the conceptual stages, provided invaluable insight and market-based input during the lease negotiations and continue to provide guidance on landlord-tenant relationships. Paul exceeded all expectations!"

• 3M

• L3

Chad Hoopes – Vice President of Human Resources & General Counsel TruHearing

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