

## SUCCESS STORY

# Alliance of Community Health Plans

CENTRAL BUSINESS DISTRICT, WASHINGTON, DC

### CLIENT OBJECTIVES

The Alliance of Community Health Plans (ACHP), a nonprofit organization representing provider-aligned health plans across the U.S., engaged Cresa to help realign its office strategy with a new hybrid work model. The organization sought to reduce costs and create a workspace that better supported collaboration and flexibility, with employees in the office two days per week.

### STRATEGIC PLANNING

Cresa's team guided ACHP through a holistic process that combined real estate strategy, financial analysis, and workplace design. Together with ACHP's leadership, Cresa developed a vision for a 7,026-square-foot headquarters that would foster connection and creativity—incorporating writable surfaces, cork walls, and open collaboration zones that enable brainstorming anywhere in the office.

Throughout the project, Cresa's Transaction Management and Lease Audit teams ensured that financial objectives were met, while Project Management oversaw design and construction delivery. The project came in under budget, saving nearly \$52,000, and fully realized the CEO's vision for a modern, engaging workplace.

### RESULTS

- **Under Budget Delivery:** Saved nearly \$52,000 through disciplined project management
- **Collaborative Design:** Integrated creative spaces with writable and interactive surfaces throughout
- **Hybrid Workplace Alignment:** Optimized layout for two-day in-office policy
- **Vision Achieved:** Delivered a space that perfectly reflects the CEO's and team's goals

### PROJECT HIGHLIGHTS



**\$52,000**

In savings



**Nonprofit**

Industry

### PROJECT TEAM



**Mindy Saffer, LEED AP**  
Managing Principal  
Washington, DC



**Erica King**  
Senior Vice President  
Washington, DC



**Shoshanah Belzer**  
Project Manager  
Washington, DC

“Cresa was an exceptional partner throughout our project. From the initial real estate tours to the final punch list, the team was professional, responsive, and highly knowledgeable. They took the time to understand our needs and delivered a thoughtfully designed, beautiful space. Most importantly, the project was completed on time and under budget—exceeding our expectations.”

Toni Fanelli  
Director, Administration  
Alliance of Community Health Plans

# ALLIANCE OF COMMUNITY HEALTH PLANS



# CENTRAL BUSINESS DISTRICT