

# Consolidated Electrical Distributors

Miami, FL

Strategically positioning CED's  
distribution network



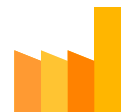
## Client Objectives

Electrical distributor CED wanted to relocate and expand its then-current space to a facility that could better position its distribution network from Miami to the Keys. The company was looking for a facility that fulfilled the following requirements:

- featured additional distribution warehouse space, counter space and room for outside storage
- was on a site that was easily accessible to local clients for pick-ups and deliveries
- could attract and retain much needed local talent, and
- included a large showroom/counter/office component to display products as well as accommodate the operational and sales teams



**Space**  
21,000 SF



**Industries**  
Industrial  
Distribution

## Results

With the help of Cresa's local industrial advisors, CED considered several new and existing industrial parks that met their space specifications. The distributor ultimately selected a location in a new industrial park that was under construction by a merchant developer.

The new facility's outside storage component freed up costly warehouse space, allowing for bulkier items to still be stored on-site and improving workflow.

The Miami expansion/relocation facility had a 26% office-to-warehouse ratio in a market that is typically 5-10% office and the Cresa team was able to negotiate an above standard office build-out on a turnkey basis.



**Services Provided**  
Transaction Management  
Supply Chain & Distribution