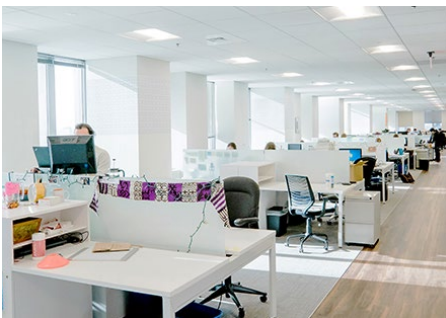


Partners in Health

800 Boylston Street, Boston, MA

Nonprofit negotiates to accommodate rapid growth



Space
52,665 SF

Client Objectives

- Struggled to accommodate rapid growth in a constrained space with no additional availability and three years remaining on its current lease obligation at the Fenway
- Sought to improve operational efficiency and upgrade the organization's image



Industry
Nonprofit
Healthcare

Process and Results

- Negotiated a tenant-favorable buyout of the lease by securing a long-term tenant
- Leveraged the market and secured a new below-market lease at the Prudential Tower with Boston Properties
- Secured a buyout allowance in excess of \$1 million that Partners in Health used to offset its remaining obligation in the Fenway



Services Provided
Transaction Management
Project Management



“ We were super impressed with Cresa’s PM team and their ability to stick to a budget, hold contractors accountable, and keep us on task. It was a very complicated project and I really felt like they held our hand through the whole process. ”

Ann Quandt | CFO, Partners In Health