

# Education Corporation Charleston, SC

Providing Project Management Services For Client's New Locations



## Client Objectives

The Client operates private accredited colleges across the United States as well as via the Internet from their corporate headquarters. The schools serve the needs of thousands of students while giving employers in the markets where they are located an educated and skilled workforce. In September of 1997, Dennis Compton was engaged by the Client to provide project management services.

## Results

Dennis provided the following services:

- Developed facility standards that would be applied to all planned new locations and eventually be retrofitted at existing locations.
- Developed a process and team to support the Business Plan and address scheduling and budgeting issues that had been problematic prior to September of 1997.
- Coordinated the Project Teams and the Corporate Support Groups to continually improve the building process, increase speed to market & enhance the quality of the facilities.

Dennis worked with Architects, General Contractors, Signage Vendors, Furniture Vendors, Telecommunications Suppliers, A/V Vendors and Landlords on the Client's behalf to ensure that the projects ran seamlessly.

Since the beginning of the Client relationship, Dennis has managed the construction of 27 projects totaling 1,127,608 square feet. The total contract value for these projects was \$73,781,020.

All of the Projects have been delivered on schedule and within budget tolerances as required by the Client.

Year	College Location	Size-Square Feet	Original Contract Sum	Changes	Total	Cost per SF
2008	Greenville	41,570	\$2,255,864	\$187,929	\$2,443,793	\$58.79
2008	Montgomery	44,749	\$2,557,809	\$163,075	\$2,720,884	\$60.80
2009	Augusta	44,144	\$2,739,390	\$58,024	\$2,797,414	\$63.37
2009	Birmingham	117,638	\$4,816,526	\$77,566	\$4,894,092	\$41.60
2009	Charleston	45,144	\$2,819,450	\$59,494	\$2,878,944	\$63.77
2009	Jacksonville	47,732	\$2,788,239	\$94,038	\$2,882,277	\$60.38
2009	Mobile	50,911	\$3,257,509	\$56,486	\$3,313,995	\$65.09
2010	Baton Rouge	56,673	\$3,639,345	-\$18,068	\$3,621,277	\$63.90
2010	Columbia	45,144	\$3,103,033	\$35,684	\$3,138,717	\$69.53
2010	Huntsville	51,171	\$2,861,357	\$110,445	\$2,971,802	\$58.08
2010	Macon	50,725	\$2,904,369	\$344,844	\$3,249,213	\$64.06
2010	Richmond	54,900	\$4,005,526	\$324,179	\$4,329,705	\$78.87
2010	Spartanburg	50,024	\$3,780,770	\$82,566	\$3,863,336	\$77.23
2011	Biloxi	10,580	\$1,241,168	\$23,910	\$1,265,078	\$119.57
2011	Chattanooga	19,602	\$1,711,390	\$46,777	\$1,758,167	\$89.69
2011	Columbus	70,140	\$4,659,315	\$261,792	\$4,921,107	\$70.16
2011	Savannah	52,918	\$4,358,945	\$33,821	\$4,392,766	\$83.01
2011	Tulsa	53,210	\$3,901,836	\$43,159	\$3,944,995	\$74.14
	<i>Total</i>	906,975	\$57,401,841	\$1,985,721	\$59,387,562	\$65.48