

Quarterly Key Performance Indicators

Market Overview

Net Absorption **367,616 SF**

Direct Asking Rent \$60.06/SF

Vacancy 20.0%

The Washington, DC office market maintained modest momentum in Q1 2025. posting 367,616 square feet of positive net absorption and reducing the overall vacancy rate by 20 basis points to 20.0%. This follows a strong Q4 2024, when the market recorded 770,221 square feet of positive absorption, marking the first quarterly gain since 2022. While leasing activity declined to 1.17 million square feet in Q1-representing a 39% decrease year-over-year-law firms continued to lead demand, accounting for 44% of total leasing volume. Noteworthy transactions included McDermott Will & Emery's 151,899-square-foot prelease at 725 12th Street NW in the East End, Freshfields' 117,432-square-foot relocation to 1100 15th Street NW in the CBD, and the District of Columbia Government's 101.982-squarefoot renewal at 250 E Street SW in the Southwest submarket. A significant factor in the market's dynamics was the termination of the full-building lease for the U.S. Agency for Global Media at 1875 Pennsylvania Avenue NW. This move contributed nearly 300,000 square feet of negative absorption in the CBD submarket during the first quarter, highlighting ongoing shifts in federal agency leasing.

Rental rates showed mixed trends. The overall average rate declined 2.08% quarter-over-quarter to \$60.06 per square foot. Class A space averaged \$61.90 per square foot, down 3.1% year-to-date, while Class B declined 2.95% to \$50.09 per square foot. Trophy assets, however, showed resilience with an increase of 2.14% from the previous year, reaching an average of \$83.37 per square foot.



Notable Regional Insights

The DOGE termination of nearly 700 federal leases is contributing to increased office vacancies and potential market instability

US Agency for Global Media backed out of a 290,000 square foot, 15-year lease at 1875 Pennsylvania Avenue, signed in September

Full Service Rents by Class

Asset Class	Full Service Rent/ SF	Q-Q % Change	YTD % Change
Trophy	\$83.37	0.00%	2.14%
Class A	\$61.90	-3.18%	-3.10%
Class B	\$50.09	-1.98%	-2.95%
Overall	\$60.06	-2.08%	-2.11%

Recent Lease Transactions



725 12th St NW East End **McDermott Will & Emery 151,899 SF**



1100 15th St NW Central Business District **Freshfields** 117,432 SF



250 E St SW Southwest DC Government 111,733 SF

Recent Sale Transactions

1401 H St NW



750 9th St NW East End **Buyer: Rockwood Capital 346,593 SF** \$153M (\$441.44/SF)



East End
Buyer: Tourmaline Capital Partners
378,091 SF \$118M (\$312.32/SF)



100 M St SE Capitol Riverfront Buyer: Onward Investors 240,500 SF \$53.9M (\$224.50/SF)

Market Data

Occupancy Trends

The Washington, DC office market continued its recovery in Q1 2025, posting 367,616 square feet of positive net absorption, building on the 770,000 square feet absorbed in Q4 2024—the first growth since Q4 2022. Trophy-class buildings saw 33,233 square feet of positive absorption, maintaining momentum from Q4. Class B properties saw strong recovery, with 418,512 square feet absorbed, including 324,726 square feet in the East End. Class A results were mixed: the East End absorbed 485,520 square feet, but the CBD experienced a loss of 398,895 square feet, leading to an overall decline of 84,129 square feet in Class A absorption. The development pipeline remains at its lowest level in 20 years, with no significant office deliveries so far in 2025. This slowdown will continue to ease some of the pressure from rising inventory levels as the market continues to adapt to shifting tenant demand and evolving workplace dynamics.

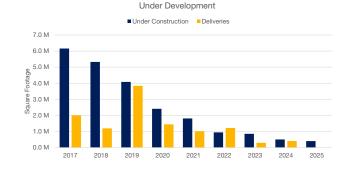
Construction Snapshot

Following nearly a decade of consistent development, the construction pipeline in the DC market has leveled off significantly. Lack of organic tenant demand, coupled with escalating construction costs and broader economic challenges, are key factors contributing to the slowdown in office projects. Notably, while new trophy deliveries have attracted greater leasing activity compared to existing buildings, the decline in new product coming to market may have a ripple effect on lower-class buildings as tenants reassess their relocation needs. In fact, no new construction projects were completed in the first quarter of 2025, and only ~400,000 square feet remains under development—a drastic drop from the peak in 2017, when over six million square feet were under construction. Stonebridge and Rockefeller Group's 600 5th Street NW is currently the only project underway in Washington, DC. The redevelopment, 52% preleased to Crowell & Moring, is expected to be delivered in early 2026.

Market Vacancy

The flight-to-quality trend remains a defining feature of the Washington, D.C. office market, with trophy buildings consistently outperforming Class A and Class B properties. As of Q1 2025, trophy buildings report a vacancy rate of 16.7%, a decrease of 20 basis points from 16.9% in 2024. In contrast, Class A properties saw an increase in vacancy, rising by 130 basis points from 18.5% in 2024 to 19.8% in Q1 2025. Class B buildings also experienced a slight increase, with vacancies rising by 30 basis points from 22.9% in 2024 to 23.2% in Q1 2025. This disparity highlights the strong demand for premium office spaces, as tenants prioritize high-quality, well-located buildings that meet modern workplace needs. The contrast between rising vacancies in Class A and Class B buildings vs. declining rates in trophy properties underscores the increasing demand for top-tier office space in the DC market.





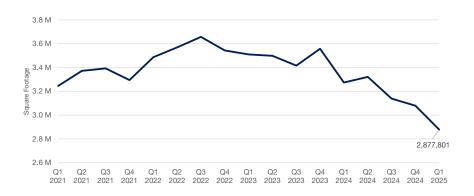


Sublease Report

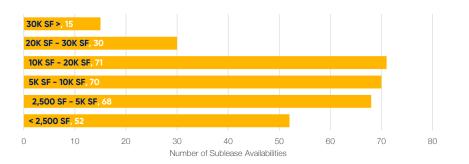
The sublease market in Washington, DC continues to play a significant role in the overall office market landscape. Currently, there are approximately 297 sublease spaces available across the District, totaling nearly 3.1 million square feet. Roughly 48% of these spaces range from 5,000 to 20.000 square feet, offering a variety of flexible options for tenants with diverse space requirements. The East End and Central Business District (CBD) remain the dominant areas, accounting for 61% of the total available sublease space in the district. Pricing for sublease spaces varies, with 19% of the current offerings asking between \$35.00 and \$55.00 per square foot. The majority of subleases in the market are priced at a significant discount compared to direct spaces, putting further pressure on landlords as they compete for tenants in the market. The breakdown of lease term lengths further reflects the market's dynamics, with 75% of subleases offering terms of 5 years or less. These varied term lengths contribute to the flexibility tenants seek in the current market.

A combined 325,000 square feet of new sublease space was added across the CBD and East End submarkets in the fourth quarter. Of that total, the CBD accounted for 17 new spaces totaling nearly 100,000 square feet, while the East End added 22 spaces totaling over 225,000 square feet. However, the overall sublease market still experienced a net reduction of approximately 60,000 square feet, signaling slower absorption and sustained pressure on the market.

Change in Sublease Availability by Year



Distribution of Sublease Availabilities by SF



Sublease Inventory by Submarket

29% of all sublease availabilities listed as "Negotiable"



28.7%

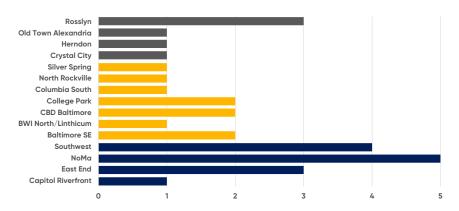
Increase in Sublease Availability by SF since 2020 19.8

Average Months on Market

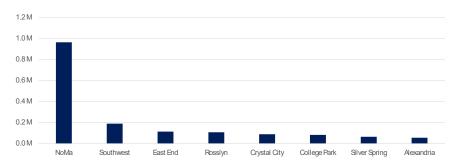
DOGE Lease Termination Analysis

Since DOGE began publishing lease termination data, the DMV region (D.C., Maryland, and Northern Virginia) has accounted for 29 terminated leases, totaling 1,753,406 square feet. These terminations translate to roughly \$64.6 million in annual rent savings for the federal government. The bulk of the space reductions are concentrated in D.C., with several high-profile agencies pulling back from longstanding locations. This trend could lead to increasing vacancy rates in the affected submarkets, amplifying recent trends. Tenants stand to gain opportunity from what could be a softer market and additional space opportunities in previously limited or premium buildings - potentially with favorable lease terms as landlords look to backfill large blocks of vacancy.

Number of Lease Terminations by Submarket



Top Submarkets by Terminated Square Footage



Regional Overview

Region	Leases Terminated	Terminated SF	Annual Rent Savings
DC	12	1,265,516	\$46,441,297
MD	10	202,638	\$6,291,041
VA	6	255,477	\$10,570,814

Building Spotlight



2 Massachusetts Ave NE 845.389 SF Terminated

NoMa

Agency: Bureau of Labor Statistics Annual Rental Savings: \$26,357,330



425 3rd St SW

96,200 SF Terminated

Southwest

Agency:

Department of Housing and Urban Development

Annual Rental Savings: \$3.639,020



1616 Fort Myer Dr 104,705 SF Terminated

Rosslyn

Agency:

U.S. Department of Homeland Security Annual Rental Savings:

\$5.036.490

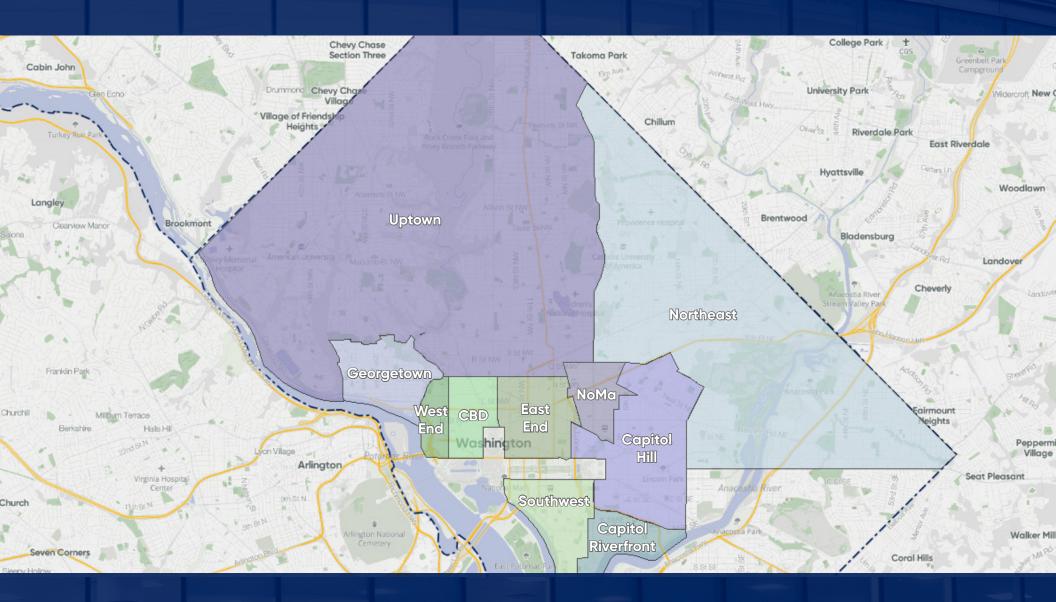
Submarket Statistics - All Classes

Submarket	Total Bldgs	Inventory (SF)	Sublet Available (SF)	Total Available (SF)	Direct Vacancy Rate	Overall Vacancy Rate	Net Absorption Current (SF)	Under Construction	Deliveries YTD (SF)	Avg Asking Rental Rate (FSG)
Capitol Hill	30	5,508,470	60,693	1,625,508	24.1%	24.5%	10,280	-	-	\$74.15
Capitol Riverfront	13	3,374,506	282,255	1,040,103	21.1%	22.9%	(53,574)	-	-	\$57.69
CBD	190	38,001,161	708,808	10,590,576	21.8%	22.6%	(298,572)	-	-	\$59.47
East End	201	47,781,165	1,169,656	13,440,287	18.0%	19.3%	777,983	400,000	-	\$63.61
Georgetown	26	2,929,289	58,178	844,069	24.6%	24.6%	36,242	-	-	\$50.46
NoMa	35	10,343,787	145,151	1,815,114	12.6%	13.0%	(168,734)	-	-	\$53.31
Southwest	37	13,100,277	103,272	2,112,745	14.7%	15.1%	10,376	-	-	\$49.74
Uptown	82	7,375,675	148,941	1,131,565	20.9%	21.8%	24,868	-	-	\$44.43
West End	20	3,335,905	200,847	891,627	17.3%	23.1%	28,747	_	-	\$57.84
Overall	634	131,750,235	2,877,801	33,491,594	19.0%	20.0%	367,616	400,000	-	\$60.06

Market Statistics by Class

Class	Total Bldgs	Inventory (SF)	Sublet Available (SF)	Total Available (SF)	Direct Vacancy Rate	Overall Vacancy Rate	Net Absorption Current (SF)	Under Construction	Deliveries YTD (SF)	Avg Asking Rental Rate (FSG)
Trophy	48	16,080,736	162,221	3,112,484	16.7%	17.0%	33,233	400,000	-	\$83.37
Class A	265	72,729,516	2,069,013	18,846,873	18.2%	19.6%	(84,129)	-	-	\$61.90
Class B	321	42,939,983	646,567	11,532,237	21.1%	21.8%	418,512	-	-	\$50.09





Contact us for more information.



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