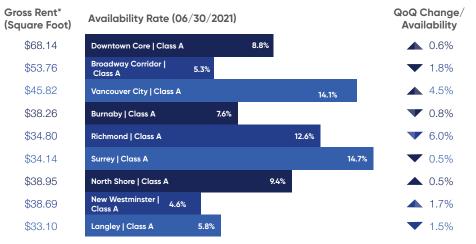
## **Market Report**

#### Overview

Second-quarter statistics show the Metro Vancouver office market reawakened after a 15-month hiatus. Deal and tour activity registered a noticeable uptick relative to recent quarters, leaving office landlords feeling a bit better, all things considered. With the relaxation of Public Health Orders, and with most businesses welcoming staff and customers alike back into the office, a sense of normalcy has begun to return to the office space market, providing relief for all. Sublease space looks to have peaked in Q1 with a sizable drop in Q2. All indications suggest further declines going forward as new sublease space coming to market slowed to a trickle, and a healthy take up of sublease space already available to lease. And not surprisingly, rents showed signs of firming.



#### **Rental and Availability Rates**



\*Class A average asking rent CAD QoQ [quarter-over-quarter]

#### **Recent Transactions (Q2 2021)**

| Occupier          | Size       | Submarket            | Type     | Address                 |
|-------------------|------------|----------------------|----------|-------------------------|
| 1 Electronic Arts | 119,844 SF | False Creek<br>Flats | New      | 1077 Great Northern Way |
| 2 Workday         | 27,362 SF  | Downtown             | Prelease | 601 W. Hastings Street  |
| 3 Skybox Labs     | 21,941 SF  | Burnaby              | Sublet   | 2025 Willingdon Avenue  |
| 4 BDC             | 16,701 SF  | Downtown             | Prelease | 1133 Melvillle Street   |
| 5 Odlum Brown     | 8,584 SF   | Langley              | New      | 19933 88th Avenue       |



# Occupier's Perspective



With many offices reopening, the shift from WFH to once again working in the office has no doubt begun, but the velocity and intensity by businesses varies greatly.

Many tenants appear to have taken the view, while many of their employees may be periodically absent from the office, an office location is still a must



from the office, an office location is still a must have.

Office rents now look



to have bottomed and in certain buildings are creeping up, but occupiers are generally still seeing more flexibility and concessions from landlords.

### Market Trends



After nearly a two year hiatus, two new office towers secured preleases, a sign of more confidence, and a big boost for those invested in downtown office real estate.

With a modest drop in the availability rate, peak vacancy for this market cylce may now be in the rear view mirror, although any further declines are far from certain.

Sublease space looks to have peaked, with a sizeable drop in the 2nd quarter as few new subleases were added, and a healthy take up of sublets already on the market.