# HICKEY

**Transaction Management** 

## Hot Development Markets

This report looks at the demand for real estate as defined by workforce/jobs. It does not consider supply, ownership, financing, etc.

It also examines talent/workforce as the demand side of real estate, the driving force behind future industrial development.

### What industries are growing jobs?

#### **Transportation & Warehousing**

- a. General warehousing and storage
- b. Couriers and express delivery
- c. General freight trucking
- d. Local messengers and local delivery
- e. General freight trucking long distance, less than truckload

#### Automobile & Battery Manufacturing

- a. Automobile
- b. Light truck and utility vehicle
- c. Storage battery

>> View the full Hickey report for more information.

### Where is the workforce to support those industries?

#### **Transportation & Warehousing**

The highest growth metro markets in transportation and warehousing, looking at the total number of projected new jobs 2023-2028, are as follows:

Transportation & Warehousing
 Automobile & Battery Manufacturing

- 28,657 🕨 Riverside–San Bernardino–Ontario, CA
- 26,471 
  New York-Newark-Jersey City, NY-NJ-PA
- 23,659 🕨 Los Angeles-Long Beach-Anaheim, CA
- 22,201 Dallas-Fort Worth-Arlington, TX
- 16,153 > Phoenix-Mesa-Chandler, AZ
- 18,582 🕨 Chicago-Naperville-Elgin, IL-IN-WI

#### Automobile & Battery Manufacturing

The motor vehicle & storage battery industries are much more nuanced than transportation & warehousing: 1) It is much more concentrated (higher location quotient). Meaning that this industry has large sites with large workforces. It is typical that one company dominates a market. 2) The development of these sites is highly specialized and entirely bespoke.

The metro markets with the highest straight growth:

- 6,430 🔸 San Francisco-Oakland-Berkeley, CA
- 3,242 🕨 Reading, PA
- 2,825 🔸 Reno, NV
- 2,141 🕨 Detroit-Warren-Dearborn, MI
- 1,055 🔸 Tuscaloosa, AL

