



Jamie Grossman

Managing Principal
Toronto

Professional Experience

As Managing Principal of the Cresa Toronto for the last 10+ years, Jamie has grown the company to become one of Canada's largest occupier focused commercial real estate companies. Under Jamie's leadership, Cresa Toronto has grown by 81% percent, providing a fully integrated services including strategy, transaction management, interior design, and project management services to office, industrial, and retail occupiers.

Jamie prides himself on being a business builder with a keen focus on culture. Taking the business from a team of 16 to now over 60+ employees, Cresa Toronto's culture focuses on employee growth and development, which has been key in attracting and retaining top talent. He is also a Director of Cresa Global's Board, where he is involved in the strategic planning and direction of the global consortium of Cresa offices, with over 1,000 employees worldwide.

In addition to providing leadership and strategic direction, Jamie also works alongside his team to service clients, many with whom have been clients for decades. The key to his success has been to understand his client's business needs, growth strategy, and culture to truly be a strategic partner. Year over year, Jamie is one of the top producers in the firm, and in 2017 Jamie was awarded the Cresa Chairman's Award.

Affiliations

Jamie is active in his community and serves on a number of Boards. Having served as the former Chair of Leadership Sinai – part of the Sinai Health Foundation and a former member of the Artscape Board, Jamie is currently a Venture Sinai member and sits on the Mount Sinai Classic Golf Tournament committee.

Additionally, Jamie is a contributing member of the Massey and Roy Thomson Hall Property Committee. He is also a member and regular speaker at the Presidents of Enterprising Organizations and the Financial Executives International Canada. Through his alumni network at the Schulich School of Business at York, he also offers co-ops, internships, and mentoring to tomorrow's brightest leaders.

Education

Jamie holds a Bachelor of Applied Arts, Economics - Western University, a Master of Business Administration - Schulich School of Business, York University, and is a licensed broker through the Real Estate Council of Ontario.

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