



Patrick Hearst

Senior Advisor
San Francisco

Professional Experience

Patrick Hearst is a Tenant Advisor with experience in the Downtown San Francisco and Oakland markets. Taking a process oriented approach, Patrick begins with a needs assessment looking at growth (or exit) strategies that reflect his client's business plan. This part of the process leads to developing a capital and operating expense budget for comprehensive fiscal planning. Patrick and his team then take the client through site selection, comparative financial analysis of all options, and lease negotiation. The goal is to support a defensible solution that meets his clients objectives in both the short and long term.

Patrick's clients range from non-profits and professional services firms to technology companies at various stages of funding.

Prior to his current role, Patrick built his foundation of Bay Area market knowledge during his role as a financial analyst. Patrick's hobbies include snowboarding, playing bass guitar, and cycling on his collection of bicycle.

Clients

- DZH Phillips
- Quantitive Medical Systems
- Smith LLP

Affiliations

- Challenged Athletes Foundation: Northern California Committee Member

Education

- BS, Agricultural and Environmental Education - University of California, Davis

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