



## Allen Trowbridge

**Principal**  
**San Fernando Valley • Los Angeles**

### Professional Experience

Allen Trowbridge has been a real estate professional for over 30 years with an emphasis on tenant representation and corporate services. Since 1997, Allen has focused exclusively on developing and implementing strategic real estate solutions for national and multi-national corporations. Prior to joining Cresa, he was a Senior Vice President with Jones Lang LaSalle where he managed all transaction services and lease administration for a major health insurance company with a 3.4 million square feet portfolio with an annual budget of over \$44 million dollars. In his roll as account manager, Allen supported an integrated real estate and facilities team that provided a coordinated delivery system for all real estate functions including portfolio management, lease administration, transaction management, and consulting services.

### Clients

**Boeing** - Provided strategic advice for the disposition for a 1,000,000 SF excess production site on government owned property.

**Sizzler Corporation** - Provided real estate support for bankruptcy reorganization.

**Bank of the West** - Represented the Bank in the acquisition of over 15 new bank locations through the Western United States. Transactions included traditional retail leases, build-to-suits and ground leases.

**Technicolor** - Assisted in the disposition of over \$100 million excess property and the acquisition of a 115,000 RSF lease in Hollywood, CA.

**Northrup Grumman** - Represented Northrup Grumman Corporation in the acquisition of a 100,000 RSF build-to-suit/ office building in Florida. We assisted in preparing the builder RFP and subsequent negotiation for both the finished building specifications and lease.

### Education

Allen received his B.S. degree in marketing from University of Colorado and his M.B.A. in finance from Loyola Marymount University.

### Contact

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