



## Rick Pearson

**Principal**  
**San Fernando Valley • Los Angeles**

### Professional Experience

For almost 30 years, Rick Pearson has been representing tenant with their real estate needs. He has deep experience in both office, flex and industrial transactions, always representing the occupier of the space. Aside from his transactional experience, Rick is an expert with strategic planning, site selection, financial modeling and project management. He has lived and worked in the San Fernando Valley his entire career, which is where the majority of his relationships stem from.

In 1996, Rick joined a group of experienced corporate service professionals at Cresa and continued to focus on providing his clients with quality corporate services. In 2003, he opened a satellite office for Cresa in Woodland Hills to help expand their coverage into the growing markets in the Northern Los Angeles County and Ventura County areas. Rick became a Principal of Cresa in 2005.

### Clients

Currently, Rick's client base includes Standard Insurance, DataDirect Networks, RLJ Entertainment, Child Care Resource Center, Autism Learning Partners, National Veterinary Associates, and Account Control Technology.

### Affiliations

Rick is a member of American Industrial Realty Association and Bio Science Alliance, as well as the Board Chair of the Child and Family Guidance Center.

### Education

Rick received his B.A. degree in Real Estate/Finance from California State University, Northridge.

### Contact

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"Rick and his team quickly drills down on the fundamentals and navigates any changes in our space program requirements, including location, any necessary market survey, tenant improvements and the lease. I could not imagine working with another broker because Rick embodies our core values and walks his talk. He takes the initiative and is professional, knowledgeable and responsive. He is a critical part of the success that we have enjoyed over the past quarter century."

Mike Morey, Vice President & Managing Director  
The Standard, StanCorp Mortgage Investors

