



## Justin Walseth

**Managing Principal, Industrial Services  
San Diego**

### Professional Experience

Justin has been a licensed real estate broker since 2007. His core focus is negotiating lease and sale transactions for occupiers. These transactions include warehouses, trucking operations, storage yards, manufacturing operations, cross-dock facilities, drayage yards, & intermodal facilities. Justin has completed over five million square feet of industrial lease, sale transactions & build-to-suits on behalf of occupiers. Justin has served as an expert witness on matters of fiduciary and standard of care required by Code of Ethics in California.

### Clients

- ABC Supply Company (WI)
- Pilot Freight Services (PA)
- MicroVision Group (Fr: ALMIC)
- Norman Krieger (CA)
- MDD Logistics (SC, CA)
- Transpak, Inc. (CA)
- Anixter (US: AXE)
- Encina Wastewater (CA)
- Goggin Warehousing (TN)

### Geography

Justin has completed lease, sale, and build-to-suit transactions in many key US distribution markets including California, Texas, South Carolina, Utah, Nevada, Arizona, with an emphasis in the Southern California ports of Long Beach, Los Angeles, Oxnard, San Diego & Calexico.

### Education

Justin received his Bachelor of Arts degree from University California at Santa Barbara.

### Contact

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