



## Alma Miluso

### Senior Advisor San Diego

With over eight years of proven commercial real estate experience in strategy, transaction advisory, and business development, Alma Miluso focuses on serving office and industrial occupiers, and prospective buyers, with strategic planning, financial analysis, site selection, lease and purchase negotiations. Throughout her career Alma has leveled the playing field for small and medium sized companies, who have historically lacked effective representation. Her client experience includes advising and supporting established firm companies such as Amazon, Bay City Mechanical, Alvi Armani and Decision Logic to start-up firms like Yoga Lab.

#### Professional Experience

Miluso previously served as an Associate at Lee & Associates where she was formerly a Board member of their Diversity and Advisory Board. Prior to Lee, she gained additional industry experience as a Property Manager at Sunwood Ventures.

#### Affiliations & Accolades

- Chicano Federation - Member of the Housing & Real Estate Community
- Hispanic Chamber of Commerce
- Carlsbad Chamber of Commerce

Alma was as a recipient of the third annual NAIOP and Prologis Inclusion in CRE Scholarship for women and underrepresented professionals. She was formerly a Board member of Lee and Associates Diversity and Advisory Board.

#### Education

- Real Estate Finance, Investment & Development Certificate, University of San Diego, CA.
- Real Estate Salesperson License, San Diego, CA.
- Bachelors of Arts in Legal Studies, University of California Santa Cruz, Santa Cruz, CA.



I don't think I've ever felt like someone's on my team as much as I have working with Alma. She has been with me every step of the way over the past two years. Being in the fitness sector and severely affected by Covid, our industry was the last to get our restriction fully lifted. Regarding loan matters, Alma stayed on top of the situation and was an incredible liaison between myself, the SBA, and the landlord. Alma is not solely a commercial real estate agent, she is a trusted, capable and communicative business advisor. She is a force to reckon with, is both fierce and kind. It's been such a joy to work with her and I look forward to continuing to nurture our professional relationship

Diana Virissimo, CEO | The Yoga Lab



#### Contact

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#### Select Client Experience

- Aggressive Legal Services
- Alvi Armani
- Amazon
- Backyard Brewing
- Bay City Mechanical
- Better Business Bureau
- Bitmo
- Chela's Bakery
- Decision Logic
- Develo Scapes
- Flooring Creations
- Hot Yoga Lab
- KOZ Events
- Meridian Properties, Inc.
- MHP
- Nations Escrow
- One Source Distributors
- Powerhouse Fitness
- Precision One Medical, Inc.
- Social Gaming Network
- Tax Tiger
- Transpak
- United Site Services, Inc.
- Velocity Glazing, Inc.

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