

Dave Smith Principal

Sacramento

Professional Experience

Dave is a Principal with Cresa focusing on tenant representation in the greater Sacramento area. Dave has been involved in all aspects of corporate services including strategic planning, lease, sublease, building sale negotiations, financial analysis, and consulting.

Before joining Cresa, Dave worked as a Senior Manager with Opus West Corporation playing a key role in the development, lease-up and disposition of almost one million square feet of class A office and retail space. Prior to joining Opus, Dave was an office properties specialist with Grubb & Ellis for 10 years assisting both landlords and tenants with their real estate needs. Dave's background in tenant representation and knowledge of the developer/landlord business gives his clients a unique insight into each transaction.

Clients

- Alzheimer's Association
- Anixter
- APEX Site Solutions
- BAR Financial
- Cherry Creek Mortgage
- Fortune School of Education

- Growth Public Schools
- Legacy Law Group
- Mann Urrutia Nelson, CPA's
- Meritage Homes
- Motor Vehicle Software Corporation
- Murphy Pearson Bradley & Feeney
- Oracle
- PBK Architects
- POS Portal
- StemExpress
- Umpqua Bank
- United States Credit Bureau

Education

Dave received his Bachelors of Arts from the University of Arizona. Later, receiving his Master of Arts from the University of Phoenix.

Contact

916.929.6663 office 916.730.0921 mobile dsmith@cresa.com



"Dave did a great job surveying the available properties and guiding us through the negotiation process."

Daron Pitts, President/Founder XL Benefit Insurance Services

"