



## Eric Zahniser

### Managing Principal

#### Professional Experience

Eric and his team advise enterprises on real estate portfolio strategy and transaction execution - with a focus on logistic-intensive businesses, including 3PLs, manufacturers, distributors, food and cold-chain operators, environmental and facility services firms, financial institutions, and private-equity sponsors.

Eric's work centers on portfolio optimization and multi-market execution, supporting clients across cycles. Engagements range from targeted market initiatives to full-portfolio advisory mandates for middle market to Fortune 500 organizations.

Eric has an extensive background in corporate finance and analysis, wrapping the team's advisory approach in capital efficiency, underwriting discipline, and executive-level decision support.

Eric previously worked as the Head of Business Development & Portfolio Management at Siemens where he oversaw real estate portfolio strategy, investment analysis, and business case development for the medical device and life science business in North America.

#### Significant Recent Transactions and Engagements

Global Manufacturing and Industrial Services Company - Exclusive real estate services provider  
1,006,500 sq. ft. Lease - Distribution Center for Top 10 3PL  
618,850 sq. ft. Lease & Sale - Distribution Center for Top 10 3PL  
501,400 sq. ft. Lease - Distribution Center for Fortune 500 Distributor  
2025 - 60+ transactions executed across 22 states and provinces  
2025 - 9 corporate surplus properties sold

#### Professional Affiliations

- Industrial Asset Management Council (IAMC) - Board of Directors 2022 - 2025

#### Education

Eric earned a Bachelor of Science in Economics from Shepherd University and an MBA from Villanova University.

#### Contact

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