



# Dennis Gralla

**Managing Principal**  
Cresa New Jersey

## Professional Experience

Dennis' expertise is providing exemplary occupier representation and transaction management on both the regional and national level. Throughout his 23 years of experience at Cresa, Dennis' knowledge in occupier representation has allowed him to effectively negotiate many complex transactions. His skills for structuring long term leases, providing strategies for multi-party sale leasebacks, and strategic planning have produced financially successful results. Dennis excels at building long term relationships that have enabled him to build a solid client base.

## Clients

- Movado
- Kenneth Cole
- Sharp Electronics
- EMC Corporation
- Englewood Hospital Medical Center
- Chase Home Mortgage
- Morgan Stanley / Smith Barney
- Merrill Lynch
- Port Authority NY/NJ

## Affiliations

Dennis has served on the Boards of numerous charitable organizations for the past 30 years. Dennis is currently on the board of the Jewish Home for Rockleigh, Addler Aphasia, and is an active member on the President's Council at Valley Hospital. Dennis also delivers meals on wheels throughout the year.

## Education

Dennis received his Bachelor of Arts degree from the University of Hartford. Dennis has also completed investment sales courses at New York University.

## Contact

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