



## Will Martin

**Advisor, Account Management**  
**Phoenix**

### Professional Experience

As Advisor at Cresa, Will Martin plays an instrumental part of Arizona-based portfolio account team, who complete an average of over 130 transactions annually, totaling more than 4 million square feet. Will is responsible for transaction negotiations, strategy implementation and financial analysis and modeling for several local and national accounts.

### Clients

Will and his team's clientele are Fortune 100 & 500 companies with expansive global portfolio and local footprints to include 3M, Anixter, Genentech, Smithfield Foods, Insight, Sub-Zero/Wolf and Fender, amongst others. Since forming in 2011, the team has completed transactions valued at more than \$1.2 billion, and they have positioned themselves as one of the leading corporate occupier representation teams in the commercial real estate industry nationwide.

### Education

Will holds a Bachelor of Science degree in Management and Entrepreneurship from the WP Carey School of Business at Arizona State University.

### Contact

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