



Will Martin

Vice President, Account Management Phoenix

Professional Experience

Will is a dedicated professional in the Phoenix office and plays an instrumental part of the Arizona-based Portfolio Account Team, which completes an average of over 250 transactions annually, totaling more than 4 million square feet. Will is responsible for transaction negotiations, strategy implementation, and financial analysis and modeling for several local and national accounts. Will and his team's clientele are Fortune 100 & 500 companies with expansive global portfolio and local footprints.

Clients

• 3M US	38,000,000 SF	• Sub-Zero/Wolf	2,300,000 SF
• WESCO/Anixter	23,000,000 SF	• Insight	1,100,000 SF
• Scientific Games	3,300,000 SF	• Colony Hardware	1,000,000 SF
• Fender Musical Instruments	2,700,000 SF	• Silicon Valley Bank	1,100,000 SF

Education

Will holds a Bachelor of Science degree in Management and Entrepreneurship from the WP Carey School of Business at Arizona State University.

Contact

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