



Eric Walker

Executive Managing Principal

Phoenix

Professional Experience

Eric Walker is an industrial real estate portfolio expert with nearly 20 years of experience. As an Executive Managing Principal, he serves as an Account Executive, Single Point of Contact, and Partner, and co-leads an 18-person corporate real estate portfolio team with Gary Gregg. Collectively, the team manages more than 170 million square feet globally, supporting mid-sized private firms and Fortune 500 companies across a range of industries.

Eric specializes in transaction execution, site selection, lease negotiations, and property dispositions, helping clients align real estate decisions with operational and business objectives. He plays a central role in translating complex requirements into actionable strategies that enhance efficiency, reduce costs, and support long-term value creation across industrial platforms. He ensures clarity, responsiveness, and accountability throughout the process, collaborating closely with brokers, service partners, and internal teams to deliver consistent, results-driven execution tailored to each client's goals.

Before joining Cresa, Eric spent nearly 7 years as a Leasing Associate at Ross Property Advisors, where he represented tenants and buyers in lease and purchase negotiations. He also led market research and analytics efforts, maintained a robust industrial property database, and produced detailed reporting on more than 600 distribution facilities throughout the Phoenix metro area.

Clients

- 3M
- Amazon
- Anixter
- Clorox
- CORT Furniture
- Dell/ELC
- Fender
- Imperfect Produce
- Knight Swift Transportation
- Lennox
- Marcus & Millichap
- Penske
- Pella
- Republic Services
- Ryder
- Silicon Valley Bank
- Smithfield Foods
- Solventum
- Spreetail
- Sprouts
- Sub-Zero
- SupplyHouse
- TMobile
- TicketManager
- TPI Composites
- VIAD
- Viking Cruises
- Wesco

Contact

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