



Eric Walker

Principal Phoenix

Professional Experience

Eric Walker is an industrial real estate portfolio expert with nearly 20 years of experience. As a Principal, he serves as an Account Executive, Single Point of Contact, and Partner on a corporate real estate portfolio team led by Gary Gregg, Executive Chairman, and Tom Birnbach, Vice Chairman of Cresa. Collectively, the team manages over 170 million square feet globally, supporting mid-sized private firms and Fortune 500 companies across a range of industries.

Eric specializes in transaction execution, site selection, lease negotiations, and property dispositions, helping clients align real estate decisions with operational and business objectives. He plays a central role in translating complex requirements into actionable strategies that enhance efficiency, reduce costs, and support long-term value creation across industrial platforms. He ensures clarity, responsiveness, and accountability throughout the process, collaborating closely with brokers, service partners, and internal teams to deliver consistent, results-driven execution tailored to each client's goals.

Before joining Cresa, Eric spent nearly 7 years as a Leasing Associate at Ross Property Advisors, where he represented tenants and buyers in lease and purchase negotiations. He also led market research and analytics efforts, maintained a robust industrial property database, and produced detailed reporting on more than 600 distribution facilities throughout the Phoenix metro area.

Clients

- 3M
- Amazon
- Anixter
- Clorox
- CORT Furniture
- Dell/ELC
- Fender
- Imperfect Produce
- Knight Swift Transportation
- Lennox
- Marcus & Millichap
- Penske
- Pella
- Republic Services
- Ryder
- Silicon Valley Bank
- Smithfield Foods
- Solventum
- Spreetail
- Sprouts
- Sub-Zero
- SupplyHouse
- TMobile
- TicketManager
- TPI Composites
- VIAD
- Viking Cruises
- Wesco

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