



Will Martin

Senior Advisor, Account Management
Phoenix

Professional Experience

As Advisor at Cresa, Will Martin plays an instrumental part of Arizona-based portfolio account team, who complete an average of over 130 transactions annually, totaling more than 4 million square feet. Will is responsible for transaction negotiations, strategy implementation and financial analysis and modeling for several local and national accounts.

Clients

Will and his team's clientele are Fortune 100 & 500 companies with expansive global portfolio and local footprints to include 3M, Anixter, Genentech, Smithfield Foods, Insight, Sub-Zero/Wolf and Fender, amongst others. Since forming in 2011, the team has completed transactions valued at more than \$1.2 billion, and they have positioned themselves as one of the leading corporate occupier representation teams in the commercial real estate industry nationwide.

Education

Will holds a Bachelor of Science degree in Management and Entrepreneurship from the WP Carey School of Business at Arizona State University.

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