



Maribel Lopez-Neri

Client Coordinator
Phoenix

Professional Experience

As Client Coordinator, Maribel is responsible for ensuring project continuity between her broker team and their clients. She works to facilitate and streamline communication and project execution for new and existing clients and pursuits, while also overseeing the team's accounts and portfolios. Maribel assists her advisors with the RFP process by organizing client responses, developing matrices of alternatives, and providing basic financial analyses for multiple scenarios. She also provides administrative support on various client and prospect matters for Managing Principals and advisors on her team. Maribel is bilingual (English & Spanish) and will use her language skills to help cultivate and expand Cresa's LATAM presence.

Prior to joining Cresa, Maribel worked as a Marketing Manager for 16 years at Courtesy Automotive Group, where she used her digital marketing skills to increase sales and overall company revenue. She is experienced in automotive sales with a strong focus on the customer service experience. She utilized her outstanding communication skills to identify sales leads among existing and new customers while maintaining strong customer relationships. Maribel's vast experience effectively managing projects from conception to completion and her skills in marketing, sales, and customer service make her a valuable asset to the Cresa team.

Personal Interest

In her free time, Maribel enjoys hiking the Arizona trails, reading, and spending time with family and friends

Contact

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