



Cody Folts

Vice President
Phoenix

Professional Experience

Cody Folts is a Vice President who serves as a Transaction Manager on a corporate real estate portfolio team that manages over 170 million square feet globally and supports mid-sized private firms and Fortune 500 companies with strategic, scalable portfolio solutions. With over 8 years of experience in commercial real estate, Cody specializes in transaction execution, financial modeling, site selection, and day-to-day account leadership for national and global occupier clients.

Cody plays a key role in guiding clients through the real estate process. From strategic planning and market analysis to final lease execution, he delivers data-driven insights, manages timelines and deliverables, and ensures each transaction aligns with broader operational and business objectives. He works closely with internal teams and brokers across markets to provide seamless, client-focused service at every step.

Cody holds a Bachelor of Science degree in Finance from the W. P. Carey School of Business at Arizona State University. His strong foundation in financial analysis and occupier advocacy allows him to support clients in making informed real estate decisions that drive long-term value.

Clients

- CORT
- Knight Swift Transportation
- SupplyHouse
- FCB
- Sub-Zero
- Wesco

Contact

480.202.7924 mobile
cfolts@cresa.com