



Gary Gregg

Executive Chairman of Board of Directors
Executive Managing Principal, Phoenix

Professional Experience

Gary Gregg is the Executive Chairman of Cresa, LLC where he plays a pivotal role in shaping organizational policies and driving the firm’s strategic direction. With a distinguished career spanning over three decades, Gary has established himself as a visionary leader in the corporate real estate advisory industry. His extensive experience and understanding of market dynamics enable him to provide unparalleled guidance and oversight, ensuring Cresa remains at the forefront of innovation and excellence. Under his leadership, the company has consistently delivered exceptional value to its clients, reinforcing its reputation as a trusted partner in navigating complex real estate transactions.

Gary co-leads, alongside Tom Birnbach, a 33-person Portfolio Services team specializing in global and national corporate accounts. The team is known for its flexibility and ability to scale services to meet client needs, from handling one-time local real estate transactions to managing comprehensive global real estate portfolios. Their comprehensive services platform ensures the implementation of effective solutions tailored to each client’s unique requirements.

In 2005, Gary founded the Cresa Phoenix office, building a dedicated team of experienced professionals who have achieved remarkable success in both local markets and on national and international stages. His clients range from individual assignments to managing 38 million square feet of global portfolios, with notable companies such as 3M, Wesco, CORT, Fender, First Citizens Bank, and Knight Transportation, among his clientele. Before joining Cresa, Gary was the President of Fulton Andrew Company, a Phoenix-based Corporate Real Estate Advisory firm he founded in 1999.

Select Portfolio Clients

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|---|---------|--|----------|
| • 3M (200+ locations) | 90M+ SF | • Light & Wonder (110+ locations) | 2M+ SF |
| • Wesco (800+ locations) | 28M+ SF | • Scientific Games (60+ locations) | 1.9M+ SF |
| • CORT (100+ locations) | 3M+ SF | • Silicon Valley Bank (60+ locations) | 1.3M+ SF |
| • Fender (20+ locations) | 1M+ SF | • Sub Zero (37+ locations) | 4M+ SF |
| • First Citizens Bank (400+ locations) | 6M+ SF | • Swift Transportation (100+ locations) | 3M+ SF |
| • Knight Transportation (190+ locations) | 4M+ SF | | |

Contact

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