



Alea Gregg

Senior Advisor, Account Management Phoenix

Professional Experience

Alea Gregg is a Senior Advisor who serves as both an Account Manager and Financial Analyst on a corporate real estate portfolio team that manages over 170 million square feet globally and supports mid-sized private firms and Fortune 500 companies with strategic, scalable portfolio solutions. With over 5 years of experience in commercial real estate, Alea specializes in lease negotiations, site selection, broker opinion of value (BOVs), and financial analysis for national portfolio clients.

Alea plays an active role in transaction execution and day-to-day client support, ensuring each engagement is aligned with client goals, timing, and financial considerations. She delivers strategic guidance through detailed scenario modeling and lease comparisons, helping clients assess financial and operational trade-offs across various real estate options. Alea also supports the Account Executive in managing ongoing portfolio activity, keeping stakeholders informed and projects on track across multiple markets.

Alea holds a Bachelor of Science degree in Business Administration from the University of Arizona and is currently pursuing her Master's degree in Real Estate Development and Finance from Georgetown University, further deepening her understanding of market dynamics, capital deployment, and long-term real estate strategy.

Clients

- 3M
- Amazon
- Fender Musical Instruments
- First Citizens Bank
- Genetech
- Pella
- Scientific Games
- Silicon Valley Bank
- Sub-Zero
- Ticketmaster
- Wesco

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