

# LUKAS SAMSON



## Associate Vice President Ottawa, Ontario

Lukas Samson is an Associate Vice President with Cresa Ottawa, specializing in occupier-focused commercial real estate strategy and execution. Known for his disciplined, data-driven approach, Lukas advises organizations on leasing and portfolio decisions that support operational efficiency, cost certainty, and long-term flexibility. His work is grounded in aligning real estate decisions with broader business objectives, ensuring clients achieve outcomes that extend well beyond the transaction itself.

Since joining Cresa Ottawa in 2022, Lukas has distinguished himself through consistent performance and rapid advancement, progressing from Business Development Representative to licensed Advisor, earning a promotion to Senior Advisor within his first year, and subsequently advancing to Associate Vice President. This accelerated progression reflects both his technical capability and his ability to add immediate value across complex mandates.

Lukas brings a strong foundation in economics and financial analysis to his advisory work, enabling him to evaluate lease structures, model occupancy costs, and identify opportunities that improve both financial and operational outcomes. He is actively involved in transaction strategy, market analysis, and negotiation support, working closely with senior leadership to create leverage and secure competitive deal terms for occupiers across a range of sectors.

Clients value Lukas for his structured thinking, responsiveness, and ability to navigate complex decisions with clarity and confidence. His collaborative approach, coupled with a sharp understanding of market dynamics, allows him to anticipate challenges and support informed decision-making throughout every stage of the real estate process. As part of Cresa Ottawa's advisory team, Lukas plays a key role in delivering disciplined execution and results-driven strategies in a competitive and evolving commercial real estate landscape.

### EDUCATION

Lukas earned an Honours BSocSC with a specialization in Economics from the University of Ottawa, and is a Licensed Sales Representative with the Real Estate Council of Ontario

**DIRECT**  
613.688.7200

**MOBILE**  
226.218.9435

**E-MAIL**  
[lsamson@cresa.com](mailto:lsamson@cresa.com)