

DANIEL MARQUES



Principal Ottawa, Ontario

With a strong background in consulting, sales and advertising, Daniel Marques brings a strategic, solutions-oriented approach to real estate, combining a deep understanding of market dynamics with a keen ability to evaluate and address his clients' unique business needs. This perspective has enabled him to deliver exceptional results for organizations across a wide range of industries and company sizes.

He has successfully negotiated lease and sale transactions throughout North America and Europe, leveraging market intelligence and data-driven strategies to create meaningful advantage at the negotiating table. Daniel's ability to identify opportunities, anticipate challenges, and strategically position his clients consistently results in favorable financial and operational outcomes. By maximizing negotiating leverage, he ensures occupiers secure highly competitive deal terms.

Beyond his transactional expertise, Daniel is known for his proactive and consultative approach to tenant representation. He partners closely with clients to develop tailored real estate strategies aligned with their operational and long-term objectives, ensuring optimal outcomes in every negotiation. His talent for simplifying complex real estate matters and delivering clear, data-backed insights has made him a trusted advisor in today's evolving market.

Daniel's commitment to client success, combined with his industry knowledge and problem-solving mindset, has established him as a respected leader in real estate. Whether advising on lease negotiations, acquisitions, or long-term portfolio planning, he remains focused on delivering results that drive business growth and operational efficiency.

EDUCATION

- RealEstate Council of Ontario (RECO)
- Advertising and Integrated Marketing, St Lawrence College, School of Business
- Business Human Resources, St. Lawrence College, School of Business

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