



## Barry C. Spagna

**Vice President**  
**New York**

### Professional Experience

Barry started his commercial real estate career in 2010, advocating solely on behalf of corporate occupiers. In August 2012 he joined Cresa New York and works with senior level real estate professionals. Using market knowledge, timing and an attention to detail that borders on obsessive, he creates leverage to execute transactions with favorable business terms benefiting his clients and provides advice that his clients have come to value.

In 2014, Barry played an instrumental role in Cresa being named the east coast real estate advisor for a national, publically traded company with more than 160 locations throughout the United States and more than 300,000 square feet of space occupied on the east coast.

Before starting his career in commercial real estate, Mr. Spagna founded and operated a wholesale distribution business; he quickly grew that business into the number one volume distributor within its class for a leading national brand in the New York Metropolitan market, expanding its original focus from Manhattan into all of the boroughs of New York City and Westchester.

### Clients

- Oracle
- D&B Credibility Corp.
- The Focal Point
- Brown Fashions, Ltd
- Rockwell Capital Group
- ARC Document Solutions
- News Broadcast Networks
- CE Negrich & Co.
- Elser & Aucone
- Nuclear Innovation North America
- GT Nexus Tradecard
- Fiduciary Management Corp
- JC Technologies
- Gramercy Gynecology
- Geos
- I Buss & Allen Uniform

### Affiliations

Barry is a Licensed Real Estate Salesperson and a current member of the Real Estate Board of New York.

### Education

Barry received a Bachelor of Science degree in Accounting and an M.B.A. in Finance from New York University.

### Contact

212.758.3131 main  
212.687.4294 direct  
bspagna@cresa.com