



## Bruce A. Cowper

**Managing Principal  
Montreal**

### Professional Experience

The founder of the Cresa Montréal office, Bruce Cowper, will ensure that the interests of the clients of the firm will be served in a highly disciplined, detail oriented and professional manner. As Managing Principal, Mr. Cowper is responsible for the Montreal office's strategic direction while servicing many of his long-standing clients' needs. Bruce provides best in class tenant representation services to clients who have local, national or international commercial real estate needs. As the "single point of contact", Bruce provides services which include needs analysis, market surveys, site selection, new lease and lease renewal negotiations, comprehensive lease audits, financial analysis, facilitation of government grant tax credit program accreditation dispositions, buyouts and strategic consulting. Bruce has leased more than 8 million square feet on behalf of Montreal office and industrial tenants including several head office leases.

### Clients

Anixter  
Avid Technology Canada  
Barsalou Lawson Rheault  
BCA Research  
Cascades Inc.

FBL s.e.n.c.r.l.  
Holmested & Associés s.e.n.c.r.l.  
Gowling WLG  
Jeannot & Associés  
3M Canada

MDA  
Medtronic Canada  
Mirabaud Canada Inc.  
Mistras  
Triopac

Valmet Ltd.  
Woods s.e.n.c.r.l.

### Professional Experience

- 2016 to date - Cresa Montreal – founder and Managing Principal
- 2004-2015 Cowper Corporate Realty Advisory CRA Inc./affiliate and Principal of Avison Young
- 1998-2004 Cowper Corporate Realty Advisory CRA Inc. /affiliate and Senior Vice President of Colliers International
- 1980-1998 tenant representative broker and Vice President of Devencore Realities Ltd.

### Memberships

- Organisme d'autoréglementation du courtage immobilier du Québec (OACIQ)- Cresa Montréal -Agency Executive Officer
- Former 10 year member of SIOR (Society of Industrial and Office Realtors) is a professional designation which is bestowed upon a small percentage of active commercial real estate brokers in Canada, the United States and abroad. Exceptional ethical standards, consistently high transaction volumes and recognized experience levels are prerequisites for admission to this professional organization.
- Member of the Atwater Club founded in 1926.

### Education

- Lower Canada College, Montreal, Canada
- Kent School, Connecticut, United States of America
- La Sorbonne, Paris, France
- Stetson University (B.A.1979), Florida, United States of America

### Contact

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