



## Jeff Hartsook

**Principal**  
**South Florida**

### Professional Experience

Jeff Hartsook is a seasoned real estate professional with 16 years' experience. As a Principal and the Industrial Team Leader for the Cresa South Florida, Hartsook provides his clients with superior commercial real estate advisory services. Practice areas include: representing occupiers, owner occupiers and corporate real estate solutions in leasing, acquisition, disposition, site selection and build to suit development strategies of industrial, office and flex properties. He produces solutions for his clients throughout the entire real estate process by providing: market, site and financial analysis, operational efficiencies and logistical supply chain solutions, transaction structuring, long-term strategic planning and post transaction advice. Hartsook's focus centers on the client's needs, resulting in the best possible real estate solutions and value to the client.

Hartsook started with CB Richard Ellis as an office specialist and a Occupier advocate while being a part of the Life Sciences team. He later joined Capital Commercial Group and Americas Industrial Realty Corp focusing on advisory services for occupiers, owners and occupiers of industrial real estate; clients include local, national and international companies.

### Affiliations

Board Member and Secretary - Commercial Industrial Association of South Florida (CIASF)  
Executive Board - Florida State University Real Estate Center

### Education

Certificado De Asistencia from Universidad International Menendez Pelayo, Santander, Spain  
Bachelor's of Science, Political Science - Florida State University  
Bilingual in English and Spanish

### Contact

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