



Jason J. Shepard

**Managing Principal
Mission Critical Solutions**

Professional Experience

Jason specializes in consulting with end-users in location intelligence, multi-market evaluation, site selection and acquisition of industrial and infrastructure-centric properties (e.g. data centers &/or real property for data center conversion). Widely recognized as an expert in this field, Jason is regularly asked to speak at industry events, has been quoted and/or published in multiple media sources and has a specialty consulting practice exclusively for critical infrastructure occupiers and operators. With almost 25 years as a tenant representation broker, the volume of completed projects and multitude of consulting assignments, Jason's experience is unparalleled in the industry.

Value-Added Services

Needs Analysis	Strategic Planning	Location Intelligence
Infrastructure Mapping	Acquisition Services (New Build & Colo)	Program Management

Clients

- American Express
- American Honda
- AT&T/SBC/Pacific Bell
- Boeing
- Cargil
- CIGNA
- Cisco Systems
- Citizens Bank
- Cyxtera/Century Link/Sawvis
- Cox Communications
- Digital Realty Trust
- DirecTV
- Disney
- Equinix
- Fox Networks
- Harrah's Operating Co.
- IBM (U.S. and Canada)
- Lowe's Home Centers
- McKesson Corporation
- Nationwide Insurance
- Northrop Grumman IT
- Rackspace
- RBS Citizens
- Scottrade
- T-Mobile
- TD Bank
- UBS
- United Airlines
- US Bank
- Verizon
- VISA
- Yahoo! Inc.

Achievements

- Consulted and/or represented ~20% of the Fortune 150.
- Closed data center projects in over 20 different metropolitan areas across North America – evaluating many more.
- AFCOM Southern CA Chapter Board Member since 2014

Acquisitions

- Colocation: Over 40 MW of critical load power.
- Conversions: Over 670,000 SF of existing buildings for data center conversion.
- Land: Over 560 acres for new-build data centers.
- Renewals: Over 300,000 SF.

Education

- University of Arizona, Bachelor of Arts, Communication (emphasis in Organizational Communication), Minor in Law & Policy
- University of California - Irvine Paralegal Extension Program

Contact

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