



## Dan Gallup

**Principal  
Los Angeles**

### Professional Experience

Dan Gallup specializes in providing creative real estate solutions to meet the unique needs of his clients through lease and sale transactions. His services are designed to help clients find the right space, negotiate the most favorable lease or sale terms, and manage the design, construction and move.

Dan oversees strategic planning with his clients to consider the business challenges and drivers that are critical to implementing effective local and national real estate transactions. Clients benefit from his leadership, attention to detail, and commitment to providing responsive solutions throughout the transaction process. He places a premium on forming trusted long-term partnerships with clients. These partnerships facilitate a proactive approach to managing corporate real estate on a continuing basis, which ultimately saves clients more time and money.

### Clients

- Anixter
- Akamai Technologies
- Arrowhead Pharmaceuticals
- China Southern Airlines
- Coherus BioSciences
- Dollar Shave Club
- EMC Corporation
- Fender Musical Instruments
- Healthy Spot
- JibJab
- L-Acoustic
- Mucker Capital
- NetFortris
- Oracle
- PepsiCo
- RepairSmith
- Riot Games
- SpectraSensors
- SteelHouse
- Wesco

### Affiliations

Dan's affiliations include Cresa's Life Science Practice Group, Emerging Leadership Council, and Mission Critical Solutions, as well as Los Angeles Commercial Real Estate Association, Urban Land Institute, and alumni associations for USC Marshall School of Business, USC Lusk Real Estate, and Boston University.

### Education

Dan received his B.S. & M.S.P.T. degrees from Boston University and his M.B.A degree from University of Southern California.

### Contact

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**“We have worked with Dan on multiple occasions to help us relocate and renew. His approach is highly strategic and we felt as though he was a real partner. It was apparent that during the entire search, evaluation, and contract signing that he had the best interest of SpectraSensors in mind.”**

Mike Dyar, CFO  
SpectraSensors Inc.

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