

# BRYAN WITKOW



## Senior Vice President

Los Angeles

Bryan is a seasoned commercial real estate negotiator with a distinguished career specializing in tenant representation on a national scale. With decades of experience and an unparalleled understanding of complex lease structures, market dynamics, and occupancy strategy, he has earned a reputation as one of the foremost advocates for professional services firms seeking high-performance office environments.

Over the course of his career, Bryan has successfully negotiated and closed transactions totaling more than ten million square feet. His portfolio includes major headquarters relocations, multi-floor renewals, complex restructures, build-to-suit evaluations, expansions, contractions, early terminations, and portfolio-wide occupancy strategies. Bryan's comprehensive approach—balancing data-driven analysis, market intelligence, financial modeling, and negotiating acumen—helps his clients secure the most advantageous terms while avoiding hidden pitfalls and unnecessary costs.

Many of Bryan's clients rely on him as an ongoing strategic partner. As their organizations grow and expand into new markets, they frequently turn to Bryan to identify and secure additional office space for new branch and satellite locations across Southern California. His deep relationships throughout the region and his ability to anticipate market shifts enable him to guide clients toward opportunities that support both immediate needs and long-term vision.

Known for his precision, professionalism, and relentless commitment to client advocacy, Bryan continues to set the standard for tenant representation. His work is grounded in integrity, market mastery, and a steadfast dedication to protecting the interests of the businesses he represents.

### AFFILIATIONS

Los Angeles County Fire Department - Paid On Call Firefighter

### EDUCATION

- Bachelor of Science, Kinesiology-Emphasis Exercise Science
- Real Estate Finance Certificate
- Certified LACoFD Emergency Medical Technician

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