



Dennis E. Smith

Managing Principal Downtown Los Angeles

Professional Experience

Dennis is an industry leader in providing real estate services to corporate, construction, technology, and nonprofit users of office and industrial space nationwide. He utilizes his 30+ year experience and trademark responsiveness to focus on meeting his client's goals and objectives.

Dennis's consulting services include acquisition and disposition assignments for leased, owned, and build-to-suit facilities as well as lease portfolio and strategic planning services.

Clients

Dennis has represented such firms as Air Methods, California Manufacturing Technology Center, Chicken of the Sea, Deloitte & Touche LLP, IBI Group, Itochu International Inc., KB Home, Manufacturers Bank, Meritage Homes, Rose Klein & Marias, LLP, Sumitomo Corporation of Americas, Telehouse America, Wells Fargo Bank, and W.M. Keck Foundation.

Affiliations

Dennis is a Member of CoreNet Global, Urban Land Institute (ULI), Rotary Club, and Southern California Development Forum (SCDF). Dennis was a Board Member of Los Angeles Commercial Realty Association (LACRA).

Education

Dennis received his B.S. in Business Administration from the University of Southern California. He is certified by CoreNet Global as a Master of Corporate Real Estate (MCR).

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