

DAVID CALLAHAN



AREAS OF FOCUS

- Renewals & Restructures
- Site Selection & Relocation
- Market & Financial Analysis
- Portfolio Optimization
- Acquisitions & Dispositions
- Flexible Office Solutions
- Supply Chain & Logistics

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Principal

Downtown Los Angeles

As a Principal in Cresa's Los Angeles office, David Callahan has represented office, industrial, and retail tenants for more than 20 years, from law firms and other professional services firms to media & entertainment and technology companies. Cresa works only for occupiers, so his advice is never conflicted.

David's interest in leveling the playing field started at Tufts University, where he interned in the Consumer Protection Division of the Massachusetts Attorney General's Office. Tenant representation applies the same idea: landlords negotiate leases every day, while most tenants do it once every five to ten years. David's job is to make sure his clients negotiate as well informed as the other side.

For multi-location companies, David and his team serve as a single point of contact, backed by Cresa's 55+ North American offices, its global partnership with Knight Frank, and Cresa Core™, Cresa's proprietary portfolio intelligence platform.

AFFILIATIONS

CoreNet Global: David is active in CoreNet Global's Southern California chapter, where he served multiple terms on the executive committee of the board of directors, including as board president. The chapter recently named its Spirit of Commitment Award in his honor.

U.S. Green Building Council: David is affiliated with the USGBC and holds the LEED Accredited Professional (LEED AP) designation.

EDUCATION

University of Southern California: David earned his MBA from USC's Marshall School of Business, where he was an officer of Challenge for Charity (C4C).

Tufts University: David earned his Bachelor of Arts in Political Science from Tufts University, where he was a member of the varsity football team.

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