



Vice President

Downtown Los Angeles

Graham Black is focused on advising corporate real estate clients on strategy and planning around all aspects of complex real estate transactions, including lease/purchase acquisitions, lease renegotiations/restructures and subleasing. Graham's clients range in size from single site to multi-site portfolio assignments.

Graham brings a unique perspective to his clients' needs by utilizing a data-driven approach to evaluating real estate problems, combining expertise in project management, supply chain consulting, location strategy, labor analytics, and economic incentives to analyze and create solutions that minimize long-term costs and deliver on schedule.

Throughout his career, he has focused exclusively on the representation of commercial occupiers and gained extensive knowledge of markets around North America and abroad through advising a range of clientele including professional services, aerospace, apparel, warehousing/logistics, and manufacturing sectors.

AFFILIATIONS

Member, E&Y's Entrepreneur Sponsorship Program

EDUCATION

Graham graduated from Vanderbilt University with a degree in Engineering.

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