



## Will Adams

### Managing Principal Los Angeles

#### Professional Experience

Will Adams provides tenant advisory services to the legal, healthcare, financial and entertainment sectors in the greater Los Angeles Basin. Will leads Cresa's Century City office.

Prior to joining Cresa, Mr. Adams held an Executive Managing Director position with Newmark for nine years. He also held the position of Senior Vice President with CBRE for eight years and worked at Savills Studley for seventeen years.

#### Clients

Mr. Adams boasts a proven track record of representing distinguished companies at both a regional and national level. Some of his notable transactions include: JPMorgan's 98,000-square-foot West Coast HQ consolidation in Century City; Starz Entertainment in Beverly Hills, for both 112,000 and 45,000 square feet; and Arnold & Porter, for 78,000 square feet in Downtown Los Angeles.

Mr. Adams has also been involved in securing and servicing portfolio business with Children's Hospital Los Angeles, JPMorgan Chase, and California State Los Angeles, while spearheading high-profile assignments for Alibaba, Tribune, Sony, NBC and Universal.

Mr. Adams' notable landlord experience includes: Alameda Square (1.4 million square feet), LA Times Square (800,000 square feet) 550 South Hope (535,000 square feet) and 400 South Hope (700,000 square feet).

Mr. Adams' notable capital markets and sales experience includes building sales, land sales, land assemblages, 1031 exchanges, SBA loan purchases and triple net leased investments.

#### Affiliations

Throughout his career Will has been actively involved with numerous non-profits including Woodcraft Rangers; board member and past president, LA Ronald McDonald House; board member and past president, Westside Ronald McDonald house; board member, St. Mathews Day Camp; board member, Boy Scout Council; board member.

#### Education

Will received his B.A. from University of California, Santa Cruz and is an alumni of Winward High School.

#### Personal

Mr. Adams is a lifelong resident of Pacific Palisades and currently resides there with his wife and two children.

#### Contact

310.776.3395 direct | 213.810.0134 mobile  
wadams@cresa.com | BRE #01131941