



Michael Duncan

Principal
Capital Strategies

Professional Experience

Mike has 30 years of commercial real estate experience having been successful in leasing major office buildings including Willis Tower, Aon Center, 35 W Wacker and 190 South LaSalle. He has been a portfolio manager, financed corporate real estate, and raised equity for mid cap corporations in his role of Managing Director at Patriot Capital, Credit Suisse, and Donaldson Lufkin and Jenrette (“DLJ”).

Mike raises debt and equity for corporate users of real estate and has demonstrated an ability to best rationalize real estate on their balance sheets. Cresa Capital Markets has a longstanding record of success in executing underlying transactions required to rationalize corporate balance sheets. Mike also held senior positions at The John Buck Company and La Salle Partners (Currently Jones Lang LaSalle). Prior to his focus on Commercial Real Estate, Mike served as acting Divisional CFO at a small Publishing company and held a variety of financial roles at Kraft.

Clients

- Great West Property & Casualty Insurance Company
- Bell Canada
- Malibu Boats
- Metotoke Corporation
- Solo Cup
- Diversified Machine, Inc.

Affiliations

- Member, Chicago Board of Education Local School Councils
- Member, Board of The Chicago Children’s Chior

Education

University of Illinois at Champaign-Urbana, B.S., Accounting
University of Chicago, M.B.A., Booth School of Business

Contact

312.376.4126 direct
312.953.9319 mobile
mduncan@cresa.com