



Zachary J. Talbot

**Principal
South Florida**

Professional Experience

Zack Talbot is a Principal of Cresa's South Florida office. He focuses on Occupier Representation for office and industrial tenants throughout Dade, Broward and Palm Beach Counties. Zack has a collaborative, team-based approach when working with clients to define business requirements, analyze market opportunities, develop real estate strategies and execute solutions.

He evaluates how each potential transaction impacts all aspects of the client's business, from brand image to economics, location dynamics and operating efficiencies. Zack assists clients by creating and conducting market studies, touring clients through available spaces and negotiating transactions on their behalf.

Clients

- Rissman, Barrett, Hurt, et al.
- Tissue Tech
- Liberty Mutual
- Oracle
- National MS Society
- Dell/EMC
- E-Builder
- Egon Zehnder
- L-3 Avionics Systems, Inc
- Cross Country Healthcare
- Marcus & Millichap
- Nova Southeastern University

Core Competencies

- Lease Negotiation
- Lease Renewal Strategy
- Location Intelligence
- Corporate RE Portfolio Management
- Lease Administration & Critical Date Tracking
- FASB Lease Accounting
- Workspace Analytics
- Space Planning
- Office & Industrial Market Data & Trends
- Procuring Government Economic Incentives

Education

University of Central Florida, B.S. Finance, Minor in Real Estate

Contact

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