

CHRIS SILVESTRI



SELECT CLIENT EXPERIENCE

- Manufacturing, distribution, and logistics operators
- Building supply and appliance distribution companies
- Life sciences, lab, and office
- Multi-site operators (regional and national)
- Private equity-backed and acquisition-driven platforms

Senior Vice President

Occupier Representation, Industrial, Supply Chain & Logistics, Office, Life Sciences.

Chris represents occupiers only, never landlords, so his advice carries no conflict of interest. His job is to sit on the client's side of the table and use market leverage to drive better economics. He works with industrial, supply chain, office, and life sciences companies across the Denver and Northern Colorado corridor and national markets, with a focus on distribution, manufacturing, and multi-site portfolios.

Chris is known for cutting through complexity, finding leverage, and driving outcomes that lower cost and support growth.

AFFILIATIONS

- Founder, ExecForum
- Colorado Bioscience Association (CBSA)
- HIMSS
- CSCMP Rocky Mountain Roundtable

EDUCATION

Bachelor's Degree, Metropolitan State University of Denver

FOCUS AREAS

- Industrial & Flex Leasing / Acquisitions
- Portfolio Strategy & Site Selection
- Lease Restructures, Renewals & Consolidations
- Distribution & Supply Chain Footprint Optimization
- Multi-Site / Acquisition-Driven Portfolio Planning
- Real Estate + Technology Alignment (Connectivity, Infrastructure, Data Centers)

APPROACH

Chris operates as a long-term trusted advisor rather than a transactional broker. His process is built around:

- Representing the occupier only, with no landlord relationships to protect
- Understanding the client's business model and growth path
- Mapping real estate decisions to operational outcomes
- Leveraging real-time market intelligence and timing
- Creating competitive tension to drive better economics
- Delivering clear, actionable recommendation, not noise

MOBILE

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