



Todd Poticny

**Vice President
Dallas-Fort Worth**

Professional Experience

Todd Poticny specializes exclusively in occupier representation, which requires a strong skill set in strategic lease negotiations, acquisitions, dispositions and mitigation of expansion and relocation costs on behalf of his clients. Always with an occupier focus, Todd advises on strategic commercial real estate business solutions for clients throughout the Dallas-Fort Worth Metroplex. Having transacted over 2 million square feet of industrial space in both leasing and investment sales, Todd's success as a commercial real estate professional is directly related to his keen understanding of the market, exceptional customer service, and constant professionalism.

Cresa is the largest occupier-only commercial real estate advisory firm with over 80 offices worldwide and is known for their conflict-free client advocacy. Cresa does not represent landlords or developers. We eliminate the inherent conflict of interest in the commercial real estate industry. Through Cresa, Todd assists clients through every step of a transaction to include a new location lease, a lease renewal, sale-leasebacks, a sublease of existing space, a purchase of an existing building or land site, and the disposition of a building. Leveraging his knowledge and experiences as a landlord representation advisor, Todd works to best understand a client's goals and real estate needs as it relates to location, operations, demographics, revenue, logistics, overall costs, and more.

Prior to joining Cresa, Todd worked as a senior associate at Stream Realty Partners working both leasing and tenant/buyer representation.

Education & Affiliations

Todd is a graduate of Texas Tech University, earning a BBA in Management from the Rawls College of Business and is a member of the Texas Tech Alumni Association.

Clients & Success Stories

- AWC, Inc.
- D&M Leasing
- National Telesystems
- Printing Research Inc.
- California Closets
- Timbergirl
- Triton Stone
- Spectra Metals
- Kim's Machinery
- IceBear
- Mobley-Speed Inc.
- Cyclone Diamond Products
- KSC, Inc.
- From The Ground Up

Contact

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