

# **Matthew Cortez**

Senior Advisor
Dallas - Fort Worth

## **Professional Experience**

As a Senior Advisor at Cresa, Matthew Cortez focuses on occupier advocacy and transaction advisory. His primary responsibilities include business development, account and transaction management, market intelligence as well as developing and executing strategic commercial real estate solutions. He is adept at providing lease analysis, financial analysis and lease negotiation services.

Prior to joining Cresa's Dallas office, Matthew gained industry experience and market knowledge as an Associate with Henry S. Miller (HSM) where he worked directly under the head of corporate services and also with the head of retail. While at HSM, Matthew assisted with portfolio management, lease negotiations, database and data management, client communications as well acquisition and disposition services. Matthew also worked to conduct research analytics and reports for office and retail clients.

Before joining HSM, Matthew worked as an Analyst at Transwestern, gathering research, data and market knowledge used for marketing, prospecting and professional development.

### **Accolades**

At Henry S. Miller, Matthew was recognized with their "Rising Star" award, which is given to the division member that has shown the hardest work ethic and the most improved performance for the year.

#### **Affiliations**

• Member - NTCAR (North Texas Commercial Association of Realtors)

#### **Education & Certifications**

Matthew graduated from the University of Arkansas where he earned a B.S.B.A. in Finance with a Real Estate Concentration from The Sam M. Walton College of Business. He is licensed Texas Real Estate professional is certified with Argus Enterprise and is currently working toward his CCIM.

#### Contact

214.412.8317 mobile mcortez@cresa.com