

# **Professional Experience**

Jay is a Senior Vice President at Cresa in the Dallas office. He has spent his entire career in commercial real estate and has completed transactions across the country on behalf of his clients. His focus is always on building lasting relationships and ensuring 100% client satisfaction. Over his career, he has completed over 7+ million square feet of transactions with lease values in excess of \$100+ million.

## Notable transaction include:

- 1.2MM sq.ft. warehouse renewal, DFW, TX (Fortune 50 Company)
- 603K sq.ft. warehouse renewal, DFW, TX (Fortune 100 Company)
- 566K sq.ft. HQ office lease audit with over \$2MM in savings identified, New York, NY (Public Tech Company)
- 213K sq.ft. new warehouse lease, DFW, TX (Fortune 50 Company)
- 57K sq.ft. sale-leaseback, DFW, TX (Fortune 50 Company)
- 27K sq.ft. new office lease, DFW, TX (Fortune 500 Company)

Jay thrives on building lasting relationships and helping businesses make informed real estate decisions to drive growth and success. His deep understanding of market trends and industry insights, combined with proprietary data analytics, allows him to provide tailored solutions that align with his clients' strategic objectives.

#### **Affiliations**

CoreNet Global – Young Leader; 2019 - Present Young Texans Against Cancer – Member; 2014 - Present Urban Armadillos – Board Member; 2013 - 2014

# **Education**

Jay received his Bachelor of Art degree from Southern Methodist University in Creative Advertising with a business minor from the Cox School of Business. Prior to college, Jay attended boarding school at The Baylor School in Chattanooga, TN.

### Contact

704.756.2575 mobile ineikirk@cresa.com

His prompt response time and reliability was key because it allowed us to move quickly and efficiently. Jay is a real professional. The next time we move, Jay will be our first call!

- Travis Grubb, General Manager Sparkhound