



Sheila Matuscak

Managing Principal Chicago

Professional Experience

As a Managing Principal, Sheila specializes in strategy and is a deft negotiator. Sheila's strategic negotiations of complex transactions provide superior results for Cresa's clients. Sheila joined Cresa in 2009 after owning her own firm, Madison Clark Group, a corporate real estate brokerage, advisory and development company. Sheila has developed and implemented strategies and transactions for local and national clients and ensures an experience of the highest level of service and satisfaction.

Prior to starting up Madison Clark Group, Sheila was an Executive Vice President with Transwestern. She provided real estate brokerage and advisory services to a myriad of clients, ranging from start-up companies to Fortune 100 corporations. She led a variety of strategic and tactical real estate engagements and implemented numerous transactions. Sheila worked closely with her clients to enable them to determine the optimal real estate solution to most effectively support their unique business objectives.

Previous to Transwestern, she served as Senior Vice President of Real Estate and Facilities and as a member of the executive management team at divine, Inc., a software enterprise organization. Her responsibilities included strategy development, management of transactions and the integration and operations of all offices and facilities. Her team was comprised of 50 employees and she was responsible for divine's North American and international portfolio of approximately 1.5 million SF.

Affiliations

The Economic Club of Chicago

CREW (Commercial Real Estate Executive Women)

Northwestern University - Youth Impact Program - Chicago Board of Directors

Education

Northwestern University, J.L. Kellogg Graduate School of Management, Master of Business Administration

St. Mary's College, Bachelor of Business Administration

Contact

312.376.4101 office

312.399.0812 mobile

smatuscak@cresa.com