



David Wilson

Principal Chicago

Professional Experience

Sprinting into his 40th year in the corporate real estate industry, Dave continues to secure results on behalf of his office clients that are measurably superior to the respective market norms in the Chicago Metro and global portfolio markets.

His direct experience in multiple office markets (over 40 domestic and international) continue to broaden his knowledge and elevate his effectiveness in all aspects of the deal process; evaluation, strategy, negotiation, and implementation, again, to directly benefit his clients. His experience bodes particularly well for complex or challenging transactions, whether a renegotiation, consolidation, disposition, relocation or new office.

Furthermore, experiencing various economic conditions over the past 4 decades has also provided Dave with seasoned forecasting, enabling him to protect and secure his client short & long term objectives.

Prior to Cresa, Dave founded TRU Office Advisors in 2011, which strictly represented office tenants (Chicago Metro and national portfolio), in 2017, TRU merged into Transwestern. Dave started his career in 1983 in the Chicago CBD market with Irvine Associates and Realsouce, Inc. (spin off from C&W), then in 1996 the Prime Group Realty Trust, and 2002, HSA Commercial. Dave, a Chicago native, lives in Naperville now, where he and his wife have raised their four children.

Clients

- Advocate Health Care
- Aon
- Berkley Insurance Company
- Chesapeake Energy Corporation,
- Cremer Law
- Crist|Kolder
- The Federal Reserve Bank of Chicago
- Symbria
- University of Illinois

Affiliations

A very active volunteer with his children's schools, his parish and community, Dave has participated on several boards, coached many sports, and assisted in multiple funds raisers.

NIU Executive Leadership Forum (cofounder, member)
COLBA

Education

Bachelor of Science, College of Business, Northern Illinois University
CCIM

Contact

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