



## Daniel J. Shapiro

### Senior Vice President

#### Professional Experience

Dan specializes in providing comprehensive real estate services by utilizing a proven strategic planning method that includes analyzing leases, providing sound market advice and managing negotiations of innovative lease alternatives for each of his clients. By providing strategic real estate planning and comprehensive market coverage for occupiers far in advance of their lease expiration dates, Dan has a proven track record of facilitating the best possible lease terms under current market conditions for occupiers, achieving significant bottom-line savings for each project. He is a co-founder of Cresa's Government Contractor Practice Group.

#### Clients

- EA Engineering, Science and Technology, Inc.
- KBR, Inc.
- L3Harris
- Universities Space Research Association
- Home Builders Institute
- Frequentis USA Inc.
- Oxide Interactive
- Aegis Project Controls
- Applied Research Associates
- FN America
- Nobelpharma

#### Affiliations

Dan has been recognized numerous times as a Top Producer by Cresa for his outstanding achievements. Additionally, he was named Rising Leader of the Year by Leadership Portfolio in 2012 and Rookie of the Year by Cresa's Washington, DC office in 2007. In 2011, he was recognized for having successfully completed the largest regional transaction of the year. Additional affiliations include:

- SECAF (Small and Emerging Contractor Advisory Forum), Member
- ACG (Association for Corporate Growth), National Capital Chapter, NetxGen Committee Member

#### Education

Dan is a graduate of Gonzaga College High School in Washington, DC, and subsequently received his B.S. in Finance from the University of Maryland, College Park.

#### Contact

301.841.6542 office  
240.485.4800 mobile  
dshapiro@cresa.com