



## Joseph Grace

### Managing Principal Atlanta

#### Professional Experience

Joe Grace has focused exclusively on tenant representation over the last seventeen years. He has been a consultant and advocate for such clients as The Ritz Carlton, Progressive Insurance, Ticket Master and Associated Press. Joe is solely focused on developing strategies that will increase profitability and create added value for his clients.

Prior to joining Cresa Atlanta, Joe was an Associate Director with Julien J. Studley, Inc., another national commercial real estate firm. He specializes in full-service tenant representation that includes developing strategic real estate strategies, portfolio management, site selection, and negotiating leases, subleases, relocations, and space consolidations. Joe has over twenty five years of professional sales experience, including several years as a strategic sales director in the high tech industry. He and his wife Kate live in Decatur with their twin girls, Avery & Ellis, and their little brother Jude.

#### Sampling of Clients

- Emory University
- Meriwether & Tharp
- Twitter
- Experity
- Outreach
- Zillow
- Government Brands
- Progressive Insurance
- Dell

#### Education

Louisiana State University, Bachelor of Arts, English, 1994

#### Affiliations

Cresa Atlanta Executive Committee  
Cresa Strategic Leadership Council  
Atlanta Commercial Board of Realtors

#### Acknowledgments

Atlanta Commercial Board of Realtors Million Dollar Club  
ACBR Phoenix Award  
CoStar Power Broker

#### Contact

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